



Annual Report

2017: A Year of New Achievements

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Wow! What a year it was. It has been unbelievable to see the vision of our nine founders unfold every day as I watch our adults get their first pay check, ride mobility independently or check out their groceries for the first time. Itineris is definitely growing! We increased our support to 75 adults and employ over 60 staff.

Itineris is so proud to share with you, our major stakeholders, employers, families and friends all of our accomplishments over the past year in our first annual report!

- We started our **“After Hours” Program** and offered art classes and Flexibility classes after hours to our adults. These classes were a huge success and in the upcoming year we hope to expand these classes, offering them to adults with autism outside of our program.
- We have made great strides to meet the employment needs of adults with autism. Our work first initiatives have **49% of our adults employed and earning competitive wages**. 93% of our adults are out in the community everyday at job training sites, volunteer and internships.
- We began collaboration with Kennedy Krieger and T. Rowe Price on a **neurodiversity task force** to help break down the barriers for employment for adults with autism.
- We know that work is important but it is not the ONLY aspect of adult life that is important. This year we hosted our first **Summer Dance** here at The Pointe where our adults dressed their best and danced the night away with their community of friends. It was a night most of us won't ever forget. We also spent a day at an **O's game**, toured **Camden Yards**, visited the **Ravens Castle**, hiked the trails at **Loch Raven** and walked **The Avenue**; we have a rich and diverse city and our adults are experiencing all it has to offer every week and building friendships and connections that are going to last a life time.
- We **expanded our microbusiness program** and ended the year with 12% of our adults owning their own businesses. Two of these adults grew their business so much that they had to contract MORE adults with autism to work with them to support their growing business.

Thanks the generous support of **Renegade Communications and The Watkins family** Itineris was able to purchase its first brand new vehicle that helps transport our adults to and from their job sites.

With a generous grant from **The Battye Foundation** we hired THREE new Employment Specialists who have begun partnering with Baltimore employers to identify their employment needs so that we can more successfully match our adults with their needs.

Our **Hot Night for Autism** had its most successful year to date **raising over \$200,000**, all going to directly supporting our adults and their employment and independence goals.

We continue to have the most dedicated and passionate staff who work tirelessly everyday to carry out our mission and the mission of our founders.

Every one of you had a hand in this year's incredible successes. Itineris continues to thrive as a model program for adults with autism and we could not do it without your support. Thank you.

I look to this next year with great pride and hope for all we have accomplished and all that there is still to do. Adults with autism are living lives of their choice, contributing to the workforce and engaged in the community. Together we are changing the future for adults with autism. Here's to what's to come!

With a grateful heart,

Ami Taubenfeld
Executive Director

Grantors

Our work first initiatives are only possible because of the generous support of local foundations. Here are some of the highlights from this year's grantors:

The continued generosity of the [Kenneth S. Battye Charitable Trust](#) allowed us to hire an additional Employment Specialist AND grow our school transition program. We now have FOUR Employment Specialists and have begun teaching our model curriculum to transitioning youth in low performing public schools in Baltimore City. Thank you, Battye Foundation!



Thank you to [Bank of America](#) for your generous grant to our Customized Employment Project. Thanks to you, we are able to provide more one to one job coaching at job sites as well as purchase laptops so that our job coaches and adults can use assistive technology to help them be successful at work without a job coach. Thank you, Bank of America!

Thank you to [The Jill Fox Memorial Fund](#) for funding a communications program for one of our adults. This program is giving this adult the strategies and communication tools he needs to be more successful in the community and at work. Thank you, Jill Fox Memorial Fund.

Thank you to the [Jewish Women's Giving Foundation](#) for their support of our Womens' Workforce Project focusing on the unique needs of our adult women with autism this grant gave our women the individualized support they need to not only find a meaningful job but to increase their hours.



Thanks to our grant from the [Baltimore City Foundation](#), our adults contributed over 12,000 hours to the Baltimore workforce and we had a 43% increase in employment in one year.



Our grant from [Wells Fargo](#) has allowed us to dedicate valuable hours to the discovery and customization process of jobs for our adults so that we can support them in finding jobs that are truly meaningful.

Thank you to the [Orakowa Foundation](#) for the support of our missions and for giving adults with autism dignity of choice.

Brackets for Good

Thank you to [Brackets for Good](#) for an amazing fundraising competition! Thanks to our generous supporters, we raised over \$18,000 in a “competitive giving” tournament in March! And thank you to Of Love and Regret for hosting two separate Brackets for Good fundraising events!



Give Back Nights

Thanks to the following restaurants for their support of our Give Back Nights



Thanks to those of you that came out to support these events. We raised over \$1000 for Itineris and our community outings!

We also launched our first donation [FUNDrive](#) and collected over 600lbs of items to donate to Value Village Savers!



Hot Night for Autism

Our biggest fundraiser of the year had its best year yet, raising over \$200,000 thanks to our sponsors and friends!

Thank you to **Mr. and Mrs. Jon Myers** for your generous match to our Fill the Gap donations, and to all of our amazing sponsors for your support.

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Annual Fund Supporters

Through the generosity of friends, families, community partners and foundations, we raised \$450,000 for adults with autism this past year. You supported our mission and helped adults with autism gain employment and independence.

\$25,000

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The Watkins Family

Anonymous

\$10,000

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Statements of Financial Position

	2017	2016
Assets		
Cash and cash equivalents	\$575,827	\$374,824
Accounts receivable	\$195,404	\$275,434
Pledges receivable - Capital Campaign	\$358,310	\$353,630
Other assets	\$31,809	\$38,462
Fixed assets	\$148,174	\$43,822
Total Assets	\$1,309,524	\$1,086,172
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$107,286	\$75,564
Deferred Rent	\$55,936	\$77,645
Total Liabilities	\$163,222	\$153,209
Net Assets		
Unrestricted	\$500,774	\$244,745
Temporarily restricted	\$645,528	\$688,218
Total Net Assets	\$1,146,302	\$932,963
Total Liabilities and Net Assets	\$1,309,524	\$1,086,172
Statement of Activities		
Support and Revenue		
Contributions and grants - Program	\$326,709	\$152,957
Contributions and grants - Capital Campaign	\$14,700	\$718,142
Program services	\$1,673,396	\$1,328,124
Fundraising	\$285,020	\$187,693
Other	\$2,096	\$627
Total Revenue	\$2,301,921	\$2,387,543
Expenses		
Program services	\$1,633,941	\$1,382,431
General and administrative	\$300,779	\$248,988
Fundraising	\$132,819	\$112,873
Capital campaign	\$21,045	\$110,714
Total Expenses	\$2,088,584	\$1,855,006
Change in net assets	\$213,337	\$532,537

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